



SHACHI ENGINEERING PVT. LTD.

UNIT- I: Plot No.: 271, Survey No.: 38,
Mauje Bhare, Pirangut, Tal.: Mulshi,
Dist.: Pune, Maharashtra – 412115
INDIA

UNIT- II: Plot No.: E-185, GIDC-
Saykha, Village- Juned, Tal.: Vagra,
Dist.: Bharuch, Gujarat- 392140 INDIA

Manufacturer of Advance Process Equipment and Complete Process Plants

Spray Dryers | Spray Coolers | Multi-Effect Evaporators | Zero Liquid Discharge
Plants | Integrated Fluid Bed Dryers | Pilot Plants

COMMERCIAL OFFER OF SPRAY DRYING PLANT FOR ORANGE POWDER

(Evaporation Capacity: 112 kg/ hr)

**CLIENT: VIDHARBHA FARMER PRODUCER
COMPANY, AMARAVATI**

OFFER NO.: SE/QT/SDP/220065-21-22

DATE: December 18, 2021



URL: www.shachiengineering.com

Email: sales@shachiengg.com

Corporate Video: <https://youtu.be/RTnBM6EMloQ>

COMMERCIAL OFFER FOR SPRAY DRYING PLANT FOR ORANGE POWDER

OFFER NO.: SE/QT/SDP/220065-21-22

Date: December 18, 2021

Vidharbha Farmer Producer Company

Amaravti
Maharashtra

E-mail: rahulghogre.2008@gmail.com

Mob. No.: +91-82755288938

Kind Attn.: Shri. Rahul Ghogre

Dear Sir,

We thank you for your valued enquiry regarding your requirement of Spray Dryer Plant having Product Capacity 50 kg/ hr for orange powder. With reference to your discussion had with undersigned, we are pleased to enclose herewith our commercial offer having no. (SE-QT-SDP-220065-21-22) dated December 18, 2021.

We have taken initial concentration of plant as per our past experience for similar product. If it changes then, design of plant will change accordingly.

We trust that you will find our offer most competitive and in line with your requirement and in case if you require any further information / clarification, please feel free to contact us.

Thanking you and assuring you our best attention at all times.

Yours Faithfully,

For SHACHI ENGINEERING PVT. LTD.

Shrikant Datir

Sr. Engineer -Sales

Mob. No.: +91-7030470233

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SECTION A: PRICE SCHEDULE

I. PRICE SCHEDULE			
Description	Unit Price in INR on Ex work basis	Qty.	Total Amount in INR on Ex work basis
1. Price for Design & Engineering, procurement / fabrication and supply of Spray Drying Plant as per scope mentioned in our technical offer (Ref.: SE/QT/SDP/220065-21-22 dated: December 18, 2021).	89,00,000.00	1 No.	89,00,000.00
2. Price for Erection and Commissioning of Spray Dryer Plant as per scope mentioned in our technical offer (Ref.: SE/QT/SDP/220065-21-22 dated: December 18, 2021).	8,00,000.00	1 No.	8,00,000.00
3. Supporting Structure for the Spray Dryer plant	16,00,000.00	1 No.	16,00,000.00
Total Amount			1,13,00,000.00
GST 18%			20,34,000.00
Transportation & other Expenses & Fabri. Material			5,00,000.00
Grand Total			1,38,34,000.00
In Words: Rupees One Crore Thirty Eight Lac thirty-four Thousand Only.			

Price Term	:	Prices on Ex works, Pune basis
HSN Code	:	841939
GST (Goods & Service Tax)	:	Supply of goods: GST- 18 % (As per GST applicable)
Tax Collected at Source (TCS)	:	As applicable
Packing forwarding charges	:	At actual
Transportation	:	"To Pay" at actual
Ownership of goods	:	Ownership of the goods is transferred to the purchaser once the goods leave our premises and invoice is prepared.
Transit Insurance	:	Extra at actual

II. COMMERCIAL TERMS AND CONDITIONS

1. PRICES

Prices quoted in our enclosed proposal are in INR on Ex work basis exclusive all taxes, duties, government levies, etc.

2. VALIDITY

Our proposal is valid for a period of 15 days from the date of our proposal, thereafter it is subject to our written re-confirmation.

The prices quoted in the proposal are based on the current prices of steel in the market. However, if there is any escalation in the steel prices, we reserve the right to change the price according to the following:

$$\text{Price on Order Date} = \text{Price on Offer Date} \times (1 + 0.6 \times \Delta P / 100)$$

Where, ΔP = Percentage Increase/Decrease in prices of Stainless Steel on date of Order and on Offer Date.

3. TRANSPORTATION

Our proposal is based on **Ex Works, Pune basis** therefore; the goods as per the contract would be ready in our factory (Pirangut, Pune) without any packing.

The cost of transportation, comprehensive transit insurance, all kinds of taxes/charges applicable and pre-dispatch inspection (if any) will be extra and shall be arranged by the client at its own cost.

4. TERMS OF PAYMENT

The payment terms for design, fabrication, equipment supplies, erection & commissioning as specified in the offer, as under:

- 40% advance along with Purchase Order
- 55% Against Proforma Invoice including all applicable taxes and duties prior to dispatch.
- 5% Balance against mechanical completion of plant.

However, if erection/commissioning of the plant get delayed due to reasons attributable to customer, beyond stipulated time as indicated in the clause regarding delivery, our full and final payment shall be released on completion of maximum period of 12 weeks from last date of major supplies.

In case the payments are delayed beyond the contractual terms then the following terms of contract stands nullified.

- Liquidated damages
- Guarantee and warranty of the equipment.

5. DELIVERY

a. Supply:

The goods as per the offer shall be ready for inspection within 22-24 weeks from the date of receipt of purchase order and advance payment.

Note: Please note that the delivery will get delayed if GA drawings are not approved within 7 days of its submission.

b. Installation and Commissioning

It will be completed within 2-3 days from the date of receipt of our materials at site. After receipt of material at site.

Also input required for commissioning such as uninterrupted supply of power, all required utilities, skilled operating manpower and feed shall be made available, after completion of Erection work and various pre-commissioning trials, commissioning activity period shall not be exceeded beyond 5 days.

6. ASSISTANCE TO BE PROVIDED BY THE CLIENT TO THE PERSONNEL OF SHACHI ENGINEERING

The client, when requested by **SHACHI ENGINEERING**, for all appropriate facilities in accordance with the law in general and in particular the client will provide

Labor permits in due time for personnel employed by **SHACHI ENGINEERING** and work permit for Engineers of **SHACHI ENGINEERING** during the erection and commissioning.

To enable **SHACHI ENGINEERING** to have free access to and through properties of third parties whenever such case is needed for carrying out the work covered by the contract and to have free entrance at the site.

All necessary local transportation for the **SHACHI ENGINEERING** staff free of charge. Cars or other such transportation will be supplied and provided by the client inclusive of fuel, tires, maintenance, etc.

7. SITE OFFICE FOR SHACHI ENGINEERING STAFF:

Client will make free of cost arrangements furnished lockable office at the site equipped with required office furniture, high speed internet, fax, printer, power supply, etc. for the staff of **SHACHI ENGINEERING**.

8. ELECTRICITY SUPPLY:

Client at its own cost to provide **SHACHI ENGINEERING** at the utilization point the necessary supply of electricity in the quantity and the voltage required by **SHACHI ENGINEERING**.

9. CIVIL WORKS

All kind of civil work, flooring, civil and structural works will be completed by the Client at its own cost before arrival of team of engineers/technicians of **SHACHI ENGINEERING** at site.

10. **ARBITRATION**

All disputes of whatsoever nature which might arise in connection with the conclusion, performance, interpretation, cancellation, termination, annulment of the contract, will be settled amicably through good faith negotiation between the representatives of both parties within 45 days from the date of a written notification addressed by any party to the other and expounding the question under dispute and the name(s) of the representatives thereof.

Should the parties fail to reach a friendly and amicable settlement within the time limit set out in the preceding paragraph; the dispute will be referred to arbitration in accordance with the rules and regulations of the Arbitration Act of India.

The arbitration committee shall meet in Pune, Maharashtra, India and shall take into consideration the terms of the contract and the trade usage.

11. **FAILURE IN WITHDRAWING THE GOODS**

In case the Client fails to meet his obligations under the above (withdrawal of the goods) as regards the withdrawal of the goods, **SHACHI ENGINEERING** will be ipso-facto relieved from any and all responsibilities for the care of the said goods, and all consequences of the said failure will be faced by the client.

12. **FORCE MAJEURE**

Our offer is subjected to force majeure clause. We shall not be held responsible for any delay in execution of the work for causes beyond our control such as war, revolution, strike, epidemic, pandemic, accidental fire, flood or any other act of God, act or omission of any government or any agency thereof.

13. **WARRANTY**

Equipment supplied shall have a warranty for a period of Twelve months from the date of delivery or 18 months from the date of last supplied item, material whichever period concludes earlier. The warranty excludes war, misuse, and accidents, during the period of warranty the cost of replacement and repairs from faulty equipment, will be borne by **SHACHI ENGINEERING**, excluding travel by **SHACHI ENGINEERING** staff and forwarding costs of faulty equipment.

The repair of supplies and equipment not covered under this warranty will be the responsibility of the client.

In case of failure of any material supplied during the period of warranty, the nature and the cause of failure will be agreed between **SHACHI ENGINEERING** and client under the terms of this agreement. The extent, the cause and the nature of the failure will be

clearly agreed for purpose of appointment of responsibility between the client and **SHACHI ENGINEERING** under the terms of this warranty.

Payment of costs for removing of the defective parts and liability for direct or indirect damages, except repair, replacement, modification, or improvement, are not in **SHACHI ENGINEERING's** scope.

Notwithstanding the terms of this guarantee, equipment supplied that remain un-installed for four (4) months after the date of shipment will be excluded from the warranty and will be implicitly accepted and tested by the client. Such test will absolve **SHACHI ENGINEERING** from the obligation under this warranty.

The warranty however shall become void in case of:

- A. Incorrect use of the equipment by the client or its employees or agents or end users.
- B. Any failures arising out of the use of un-regulated or incorrect power supplies (for electrically operated equipment).
- C. Any failure or lapses on the part of the client or its employees or agents or end users in adopting and implementing the maintenance and operational instructions of the manufacturer.
- D. Any failure of in using the equipment for the purpose as intended.
- E. Any modification to the equipment without Supplier's prior written permission of the manufacturer.
- F. Any cause external to the Equipment as furnished by the Supplier or beyond the Supplier's reasonable control.
- G. Any damages caused by electric discharge and atmospheric agents etc. Damage due to any kind of accident & incidents such as electric discharge & atmospheric agents, lightning, electrical short circuit, pilferage, theft of parts, repair/ replacement of component by unauthorized persons, sabotage, criminal or willful action, gross negligence of workers/employees/staff of the employer, etc.

The warranties and guarantees contained herein shall be voidable at the supplier's discretion in the event of a breach of the terms and conditions contained in the Supplier's said offer and Operations and Maintenance manuals supplied along with the equipment / or the maintenance and care instructions of the manufacturer or servicing by a person or agency not authorized by the Supplier.

14. **CONSEQUENTIAL LOSSES**

There shall be no liability for either party towards the other party for loss of production, loss of profit, loss of use, loss of contracts or for any other consequential or indirect loss whatsoever.

15. **DISCLAIMER**

Any losses incurred by the client, such as materials, production, time run over costs during erection and commissioning or after the commissioning of the plant at clients site, shall not be claimed by the client and shall be absorbed by the client himself.

OFFER NO.: SE/QT/SDP/220065-21-22
Date: December 18, 2021



For SHACHI ENGINEERING PVT. LTD.

Shrikant Datir
Sr. Engineer -Sales
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